



INTERVIEW WITH ANDREW VAN DER RHEEDE

Interview with Andrew van der Rheede, shop steward representative for NUMSA and member of the Board of trustees of MHC

by Danelle van Tonder

1. WHAT MAKES MOTO HEALTH CARE (MHC) AN EXCLUSIVE MEDICAL SCHEME?

"I find the scheme to be very beneficial to people operating in the retail motor industry."

MHC being a restricted scheme means that it is more transparent as well as compatible to people's needs in the motor industry.

2. WHY IS IT IMPORTANT FOR EMPLOYEES TO BELONG TO MHC?

"For me personally, Moto Health Care is one of the best schemes. I have done extensive research comparing MHC to other schemes, and MHC has proven to be most affordable if one compares the benefits received to the contributions payable."

He also adds that MHC is more flexible and convenient compared to other medical schemes, as the benefits and options are designed specifically to the motor industries needs.

3. WHAT ARE THE ADVANTAGES MEMBERS RECEIVE WHEN THEY BELONG TO MHC?

MHC has 5 options which cater for all employees in the motor industry.

"The biggest and best advantage on our two entry level options, Essential and Custom, is the fact that members get unlimited visits to any CareCross doctor."

Through these unlimited visits MHC is really providing peace of mind to members.

4. THE PAY-OFF LINE FOR MHC IS "TAKING CARE OF OUR OWN." DOES MHC REALLY LIVE UP TO IT?

"100%, 100%, 100% - we are definitely taking care of our own."

Mr van der Rheede adds that they want their members to be 100% satisfied regarding client services and services that the Administrator provides.

5. WHAT ARE THE STRATEGIC OBJECTIVES FOR MHC AND WHAT DOES THE FUTURE ENTAIL FOR THE MEDICAL SCHEME?

Mr van der Rheede says the main objective is that MHC must be the no1 choice for healthcare within

the motor industry. MHC must also be a definite competitor amongst other competitive schemes when it comes to service provision. For MHC this will mean constant upgrading of services provided to members on the scheme.

6. CAN YOU PROVIDE US WITH A PERSONAL MESSAGE FOR WORKERS IN THE INDUSTRY THAT DO NOT YET BELONG TO MHC?

"MHC is the best medical scheme; it is affordable and transparent."

The advice he gives to those who do not yet belong to MHC, is that they should do their own analysis regarding other medical schemes and see whether they can obtain better benefits and options elsewhere.

"For me it has worked for the past 3-4 years, and I have never experienced any problems with the scheme."

7. WHAT STRATEGIES DOES NUMSA HAVE TO GROW THE MEMBERSHIP OF MHC AMONGST ITS NUMSA MEMBERS?

"We eventually want all our members to belong to MHC."

According to him there are a lot of marketing opportunities such as meetings, the NUMSA news and many more where NUMSA members can read more about the scheme.

In addition to this statement, he also states that they cannot force anybody, but definitely encourage NUMSA as a whole to belong to MHC.

As a trustee representing NUMSA on the MHC board, the strategic goal is for all to belong to this great medical scheme.



Taking care of our own